

ON THE AVENUE BEACH

JULY 2015

VOL. 39 NO.7

A-LIST BROKERS

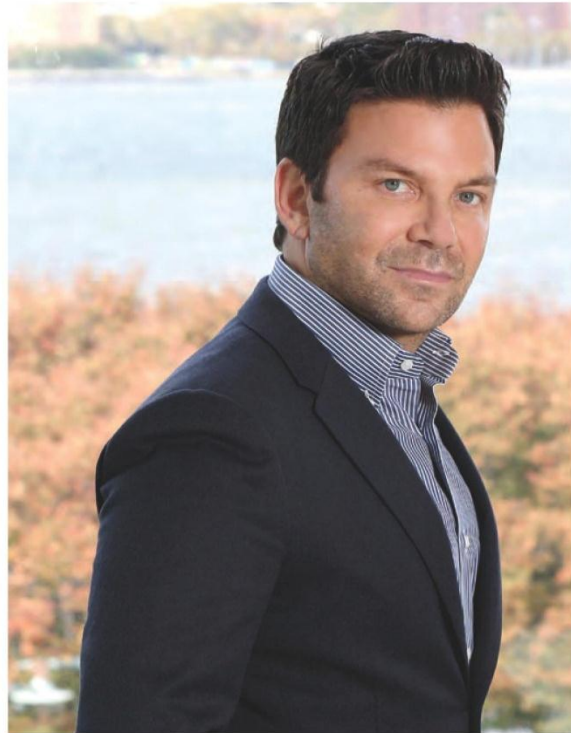
DOUGLAS ELLIMAN REAL ESTATE

To what do you attribute your success in real estate? I sell what I love and love what I sell. I live the very lifestyle that I am selling—and have done so for the past two decades. I like to think that I have acquired encyclopedic knowledge of all that is “the Wests”—a term I’ve coined to refer to the premier and highly coveted neighborhoods, West Tribeca, West Village and West Chelsea. These historic neighborhoods have stunning views of the Hudson River and unfettered access to the Hudson River Park as their backyard.

In your opinion, what sets these neighborhoods apart? With stunning sunsets nightly, and a quality of life exclusive to this “magical mile,” there is simply no other way to live like this in Manhattan. The incessant demand for these neighborhoods far exceeds the limited inventory available as well, evidenced in the record-breaking three-week sellout of 92 units at 150 Charles Street.

People were waiting for the building for seven years, but the magic of 150 Charles was that the developers listened to what we told them the market was looking for, and not only did they deliver it, they exceeded expectations and never stopped asking “How do we make it better?”

What professional accomplishments are you most proud of? As the fastest sellout in Manhattan’s



Darren Sukenik
Licensed Associate Real Estate Broker

new development history, 150 Charles has been one of my most rewarding projects—I have never seen anything like it.

Detail for us a current exciting listing. Without a doubt, 2 North Moore Street. It’s a townhouse, a penthouse and a loft all in one. Sprawling over 11,000 square feet and at almost 70 feet wide, 2 North Moore is literally almost three times the width of most urban private homes, located at the historic corner of North Moore and West Broadway—the most intimate location in all of Tribeca. Its connection to the street is chic, unique and anonymous. This magical property has every imaginable amenity: spectacular entertaining spaces, loft-height ceilings, private garage, a 50-foot indoor pool and glorious outdoor spaces. Peerless and perfect, 2 North Moore is the most stunning private home I have ever seen.

What advice would you give someone looking to buy real estate in your area now? Buy a slightly larger apartment at the top of your budget, because it’s better to take a little reach now than to chase the market later.

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West Village Luxury at Morton Square.



Urban Mansion at 2 North Moore Street.



NoHo/Nolita Designer Loft.

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