

# Real Estate

GREENWICH TIME | GREENWICHTIMES.COM | Friday, August 13, 2004 | Section II

## AGENT PROFILE *Ira Tamigian*

### Global view, local focus

Ira Tamigian's path to become a Realtor came naturally and "organically." As a child, she watched as her father purchased investment properties in Canada, the United States and Europe. As an adult who lived abroad in Paris and Tokyo but settled in Greenwich, she became enamored with all the beautiful homes and estates here. She was professionally inspired.

"It's always the topic of conversation at dinner parties, social events and among friends," she said.

Tamigian earned her license in 2006 and today is an agent with the Greenwich office of Sotheby's International Realty. She works with buyers and sellers across Greenwich, and sometimes beyond it — in Stamford, Darien and Westport, for example.

"My clients receive top-notch service, regular communication and data. I am always available, and no transaction is too small, nor too big," she said.

She is committed to providing accurate market data and analysis to her clients, especially in relation to pricing their homes.

"My goal is to sell their property in a timely, efficient and stress-free environment," she explained.

Tamigian's marketing philosophy for listings is to create good first impressions — lasting impressions. She always uses professional photos in marketing and advertising. She also consults for her clients, offering suggestions on what improvements and fixes they may want to make prior to listing their home. A marketing plan and schedule is created, leveraging a blend of print, broadcast and internet platforms, including the Sothe-



**Business:** Sotheby's International Realty

**Lives:** Greenwich

**Works:** Greenwich

**Expertise:** Trilingual (English, Armenian, French), with a smart and thorough marketing approach

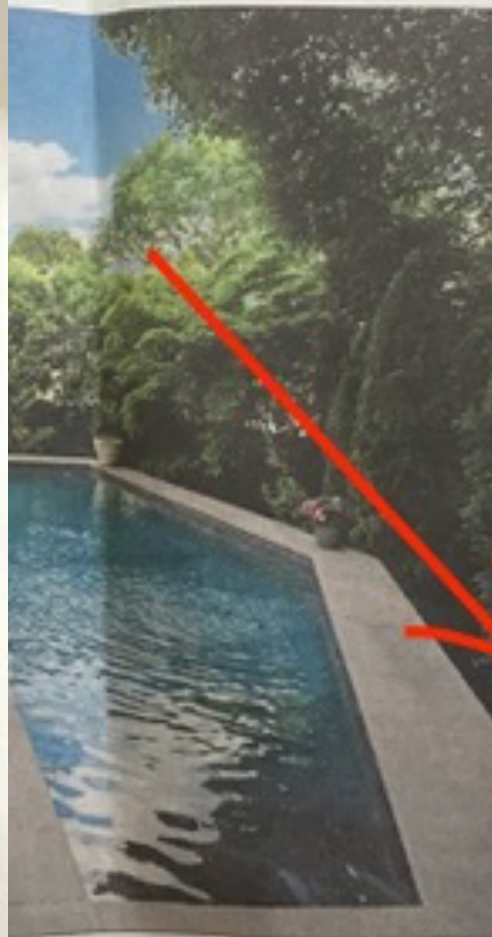
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by's International Realty website, the Wall Street Journal, the New York Times and other strategically chosen publications.

Tamigian is active in the community, too, including doing charitable work with the ASPCA, the Junior League, Neighbor to Neighbor, Forever Families Through Adoption, the Breast Cancer Alliance, American Heart Association, Kids In Crisis and the American Red Cross. She also enjoys taking long walks with her King Charles Cavalier spaniel, Lilli; outdoor activities like tennis and sailing; traveling and exploring new places; spending quality time with her family; and foreign films.

## er resort

with a hefty price R2



Coldwell Banker Previous International

oil and spa that transports its owners to a luxury resort mansion has the listing for \$4.49 million.

## THE LIST

Highest-priced listings of the week

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Douglas Elmore Real Estate

## HOT PROPERTY

Conyers Farm estate brings rich history, elegance

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## AGENT PROFILE

Real estate agent brings global perspective to Greenwich



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